

Balam DMC Credentials

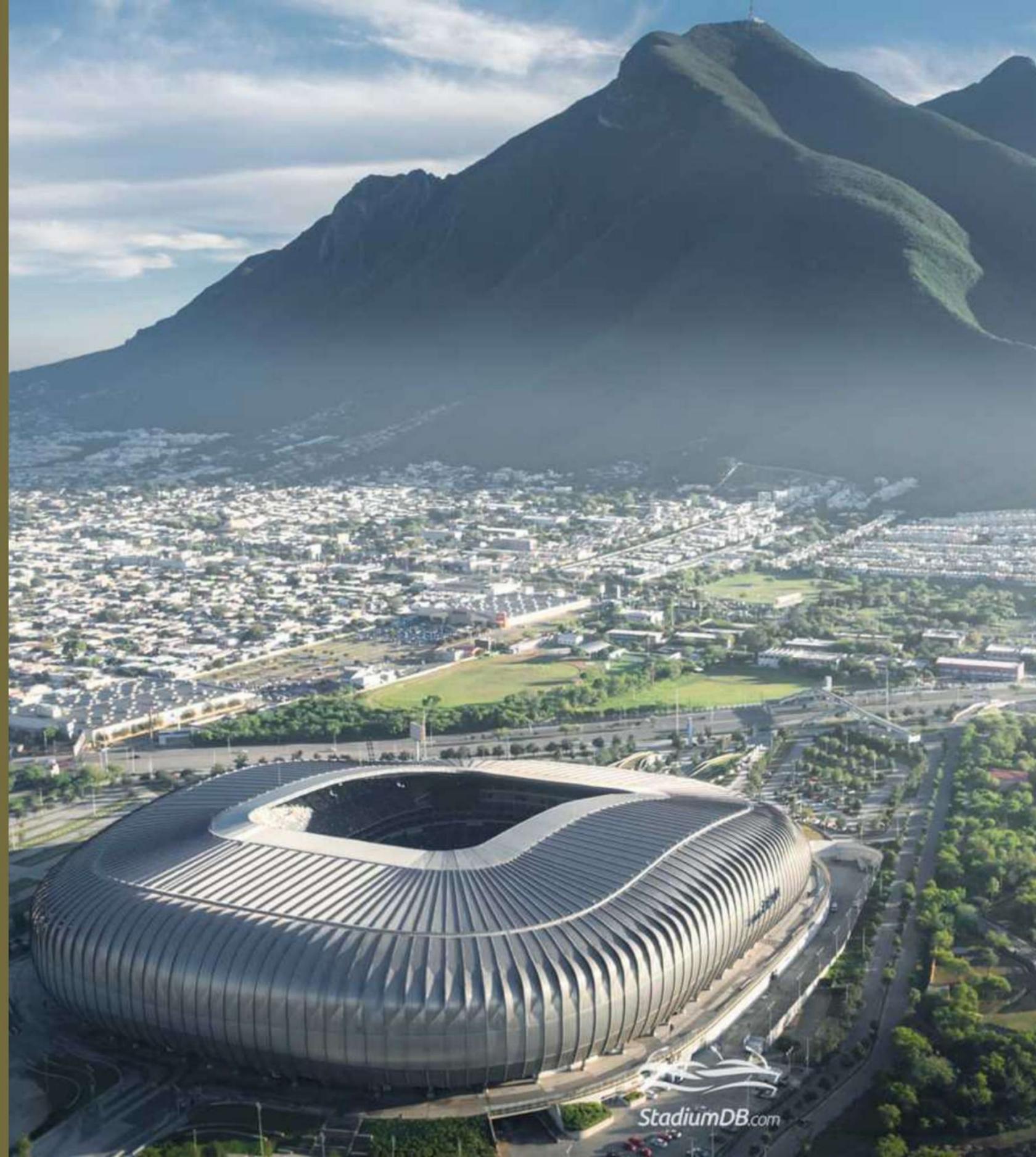
The background features a dark blue field with several overlapping geometric shapes. On the left, there are brown shapes, including a large circle and a rounded rectangle. In the center, there is a large olive green polygon. On the right, there are three overlapping beige circles of varying sizes.

What is Balam
DMC Mexico?

Balam DMC Mexico

Balam DMC is a leading luxury company in Mexico, recognized for its trust, creativity, reliability and extensive experience since 2021.

We have a team passionate about the art of travel, working exclusively with agencies to create immersive and fully customized experiences for their clients.



Our Leadership Team



Juan Manuel Ezquerro

CEO & Partner



Mariel Gleason

Sales Director &
Partner



Natalia Heras

Commercial Director &
Partner

Certifications & Shows



Our Hotel Partners

HYATT®

CURIO
COLLECTION
by Hilton™


FOUR SEASONS
HOTEL
MEXICO CITY

POSADAS



ANdAZ.
HOTELS & RESORTS

WESTIN®
HOTELS & RESORTS

GRUPO
HABITA


JW MARRIOTT™



Barceló MONDRIAN


MARRIOTT


Hilton
HOTELS & RESORTS


INTERCONTINENTAL®
HOTELS & RESORTS

VOCO®
— BY IHG —

KIMPTON® S O F I T E L
HOTELS & RESORTS

CITY EXPRESS
PLUS.

 QUINTA REAL®


ST REGIS
HOTELS & RESORTS


NH COLLECTION

RIU las alcobas

Note: The hotel brands shown above do not represent the full list of our hotel partners.

Our Airlines Partners

viva[®]



volaris

Our Events Partners



**MAESTRO
DOBEL®
TEQUILA**



Note: The brands mentioned above do not represent the full list of our partners for the events.

Our Government Partners

TURISMO

SECRETARÍA DE TURISMO



Balam DMC proudly maintains a trusted relationship with Mexico's Federal Ministry of Tourism and the Minister of Tourism herself, ensuring our clients receive the highest level of support and first-hand updates on official protocols, regulations, and measures.

Safety and Health

We have a professional security team in place to prevent conflicts and ensure the safety and well-being of all attendees.

All team members, including logistics staff, drivers, guides, and assistants, are certified by the Red Cross and Civil Protection in first aid and emergency response.



Insurances

We maintain comprehensive insurance coverage to ensure full protection and peace of mind for our clients and partners. This includes:

- General Liability Insurance of USD 1,000,000 per incident.
- Errors & Omissions (E&O) Insurance of USD 1,000,000 per case.

This ensures that every aspect of our operations is backed by strong protection, reflecting our commitment to safety, professionalism, and responsibility.

Bank Infrastructure

We operate with local currency bank accounts across key global markets — including Mexico, the United States, Canada, Singapore, Europe, the United Kingdom, the United Arab Emirates, Turkey, and Australia, among others.

Corporate Legal Framework

Balam DMC operates as a legally registered company in both Mexico and the United States:

- Balam DMC Mexico is incorporated as a S.A.P.I. de C.V. in Mexico City, Mexico.
- Balam DMC USA is registered as an LLC (Limited Liability Company) in the State of Illinois, United States.

This dual legal structure ensures full compliance with international regulations and supports our global operations with transparency and credibility.

Office Location

Balam DMC operates as a legally registered company in both Mexico and the United States:

- Balam DMC Mexico is incorporated as a S.A.P.I. de C.V., with offices located at Palmas Hills 1-115, Huixquilucan, Mexico, 52787.

CONTACT

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Mariel Gleason - Sales Director & Partner

Natalia Heras - Commercial Director & Partner

Rodrigo Jimenez - Operations Director